Lawrence Public Library Board of Trustees Regular Meeting Monday, January 18, 2021 at 4:30 PM COVID-19 Zoom Meeting

https://lplks.zoom.us/j/91262480521

Passcode: 507898

Introductions		
Public Comments		
Consent Agenda		

All matters on the consent agenda are considered within one motion and will be enacted by one motion. There will be no separate discussion on these items. If discussion is desired, that item will be removed from the consent agenda and will be considered separately.

- Approve Library Board meeting minutes for December
- Approve Treasurer's report for December
- Approve bills for December 21 to January 17
- Receive statistical report for December

Library Director's report

Friends and Foundation report

Ongoing business

• 2020 Budget review

New business

Call to Order

- Annual Organizational Calendar See enclosed calendar
- 2021 Budget revision See enclosed budget document

Adjournment

Lawrence Public Library Regular Board Meeting December 21, 2020, 4:30 p.m.

Venue: The meeting was held via Zoom:

Board Members Present:, Ursula Minor (Chair), Brady Flannery, Mayor Brad Finkeldei, Sarah Goodwin-Thiel, Judy Keller, and David Vance, Jennifer Bonilla-Scotten. Absent: Kevan Vick **Staff Members Present:** Brad Allen, Kathleen Morgan, Erica Segraves, Aaron Brumley, Tricia

Karlin, Jon Ratzlaff

Friends and Foundation Members Present: Craig Penzler

Members of the public: John Thornburg

Call to order:

Ursula called the meeting to order at 4:31 p.m.

Consent Agenda

Judy Keller moved the consent agenda be approved, David Vance seconded. Consent agenda passed.

Library Director's Report

- Since it's the end of the year, Brad reflected on the extraordinary year that 2020 was. Brad
 was pleased at the impressive job staff did handling the unprecedented situation the pandemic
 year presented. The library took a middle position on adjusting services, with priorities of
 keeping staff safe while providing meaningful services to the community. The staff did a good
 job and we can be proud of that.
- End of year budget report: the library ended the year a good bit under budget on expenses. Non-tax revenues (lower than usual this year with no meeting room revenue, little copying revenue, etc.) will be deposited into cash reserves; tax revenue funds will be deposited into capital reserves. We expect to end the year at least \$100,000 under budget. The CARES Act funding really helped out, especially for things like the digital equity project. We received over \$90,000 of CARES Act funding. Staff are now planning for 2021 staffing and how to bring the library back online when the pandemic abates.

Friends and Foundation Director's Report

- Craig Penzler reported that the investment portfolio was affected by market swings but all are optimistic that there will be a strong finish by year's end.
- At its November meeting the Friends & Foundation board approved a 2021 budget with operating expenses of \$146,000. It was an amazing year for donations and fundraising, and volunteers and staff did a great job. Friends and Foundation were able to give an unrestricted cash block grant to the library of \$100,000. \$38,000 was allocated to designated committed areas including the Dr. Bob program, the Milliken Fund, and the Sound+Vision Studio. \$25,000 was allocated to endowed funds.

- Craig reiterated that Kathleen and everyone did an unbelievable job in daunting conditions to keep the Friends & Foundation commitments on track. He noted that the annual fundraiser will be held March 4th. It will be virtual, with Kathleen Sebilieus and Deja Brooks co-hosting. There will be a class on how to make cocktails led by Ty Buhler, a native Lawrencian who was the US winner of the World Class Bartending Competition. There will be drawings for baskets and all the rest of the usual offerings. Everyone is looking forward to the event!
- Kathleen gave an overview of the year in her submitted report, commenting that this year turned out way better than she thought it would. The lovely bequest from Florence Eggert of \$178,000 is tucked away at DCCF to be used for staff bonuses for years to come. Ms. Eggert was so enamored with library reference department staff that she left that generous gift. The parks poster project was another highlight. Just today, Kathleen, Brad, and Mary Gage presented the City Parks & Recreation staff with framed posters. They also gave Carrie Cornelius, Haskell University Librarian, a poster depicting the Haskell Medicine Wheel. This project filled in a big gap, clearing \$23,000 which is phenomenal! Kathleen gives a big shoutout to volunteers for their herculean efforts to keep book sales going. They offer weekend shopping sessions (limit of 4 customers at a time) in the Friends garage, sales on Facebook Live, Amazon and eBay. It's a scrappy bunch of folks who really stepped up to make things happen.Ursula thanked Kathleen and her group for their great work.
- Craig added that if anyone asks, Friends *are* accepting book donations.

Ongoing Business

No ongoing business

New Business

• Employee handbook revision - ACTION ITEM

Brad explained that the library has created .8 FTE positions (32 hrs/week) + insurance. This helps more of our part-time staff out of underemployment. It is also available for staff who had worked 40 hrs/week, would like fewer hours, but retain health insurance. This has required some changes to the employee handbook

Erica noted that a detailed explanation of the change is in her memo in the board packet. Part-time staff are bumping up their hours over 30 per week and full-time staff are bumping down from 40 to 32. This created 2 different types of positions: .8 part-time and .8 full-time, so that needed to be rectified for clarity and simplifying payroll and benefit eligibility. So we created a .8 full-time position. This position accrues vacation leave at a prorated amount based on their pay grade and has a cap of 240 hours. The sick leave cap is still at a max of 720 hrs/yr. Personal day allocation is. 6.5 hours. The .8 full time staff are not eligible for holiday pay unless they are regularly scheduled to work that day. They are paid on the same pay schedule as regular part-time employees.

Another change to the handbook is that Erica, as the new employee engagement coordinator, will have access to personnel files.

The last change is that employees with serious or life-threatening illness in their immediate family will no longer have an 80-hour cap on how much of their personal sick leave they are allowed to use.

Judy Keller moved to accept the revisions to the employee handbook as proposed. Sarah Goodwin-Thiel seconded the motion. The motion passed.

Jennifer Bonnilla-Scotten logged into the meeting.

Executive Session

At 4:49 p.m, Ursula called an executive session of 20 minutes for the purpose of discussing the executive director's performance review. It was extended by 15 minutes.

Public Meeting

The performance review having been discussed, the public meeting reconvened at 5:25 p.m. Judy moved to approve the proposed compensation for the executive director. David seconded. The motion passed.

Adjournment

The meeting adjourned at 5:40 p.m.

The next regular Board meeting will be Monday, January 18, 2021 via Zoom.

Respectfully submitted,

Tricia Karlin

					LAWR	ENC	CE F	PUBLIC LIBRAR	Y					
					Re	gula	ar B	udget Report						
						De	cen	nber 2020						
REVENUES			This Month		Year to Date			Annual Budget		100% of Year		Dec-19		YTD 2019
Tax Fund		\$	-	\$	4,782,000.00		\$	4,782,000.00		100.00%	\$	-	\$	4,460,752.51
CARES Fun	ding	\$	43,039.45	\$	109,940.95									
Fees		\$	1,783.06	\$	17,574.06		\$	35,000.00		50.21%	\$	12,407.68	\$	145,685.23
NEKLS		\$	-	\$	92,000.00		\$	95,000.00		96.84%	\$	-	\$	91,850.00
State Aid		\$	-	\$	28,991.57		\$	25,000.00		115.97%	\$	-	\$	27,818.52
Photo Copie	s	\$	360.42	\$	6,446.31		\$	20,000.00		32.23%	\$	1,995.01	\$	23,225.97
Coffee Shop	Rent	\$	-	\$	1,500.00		\$	9,000.00		16.67%	\$	750.00	\$	9,750.00
Meeting Roo	m Fees	\$	-	\$	(25.00)		\$	5,000.00		-0.50%	\$	225.00	\$	7,975.00
Interest		\$	15.50	\$	6,855.42		\$	25,000.00		27.42%	\$	11,280.83	\$	37,026.32
Miscellaneo	us	\$	6.35	\$	435.99		\$	-			\$	-	\$	5,115.95
Total Reven	ues	\$	45,204.78		\$5,045,719.30			\$4,996,000.00		101.00%		\$26,658.52	\$	4,809,199.50
EXPENSES														
Salaries & W	/ages	\$	230,998.50	\$	2,699,976.74		\$	2,820,000.00		95.74%	\$	220,197.37	\$	2,645,819.02
Employee B		\$	31,619.14	\$	340,534.68		\$	340,000.00		100.16%	\$	26,582.29	\$	323,489.94
Payroll Taxe	s	\$	39,651.04	\$	454,102.38		\$	490,000.00		92.67%	\$	37,600.72	\$	453,076.34
Utilities		\$	15,055.86	\$	87,598.32		\$	96,000.00		91.25%	\$	6,562.23	\$	89,944.06
Building Sup	polies	\$	1,588.81	\$	19,454.05		\$	20,000.00		97.27%	\$	1,169.43	\$	18,445.47
<u> </u>	pairs & Maintenance	\$	966.60	\$	75,078.12		\$	55,000.00		136.51%	\$	7,211.42	\$	
Library Supp		\$	2,469.17	\$	20,582.94		Ś	25,000.00		82.33%	\$	2,298.77	\$	
Books & Ma		\$	143,272.85	\$	711,318.36		\$	700,000.00		101.62%	\$	46,154.18	\$	-,
Processing S		\$	3,445.98	\$	35,324.88		\$	50,000.00		70.65%	\$	2,267.98	\$	54,708.34
Equipment		\$	11,948.82	\$	63,753.46		\$	10,000.00		637.53%	\$	-,201100	\$	9,819.90
Technology		\$	29,153.75	\$	292,812.69		\$	250,000.00		117.13%	\$	13,948.72	\$	
Insurance		\$	-	\$	13,231.50		\$	17,000.00		77.83%	\$	-	\$	12,551.00
Shipping		\$	1,464.49	\$	15,745.85		\$	16,000.00		98.41%	\$	1,072.56	\$	17,514.79
	Development	\$	414.00	\$	7,970.16		\$	30,000.00		26.57%	\$	3,610.07	\$	
Book Van &		\$	103.17	\$	1,314.47		\$	2,000.00		65.72%	\$	97.66	\$,
Programs	Mileage	\$	8,274.14	\$	16,973.00		\$	20,000.00		84.87%	\$	1,265.04	\$	
Professional	Fees	\$	1,182.25	\$	23,586.82		\$	25,000.00		94.35%	\$	3,924.72	\$	50,276.26
Advertising &		\$	4,199.20	\$	24,489.30		\$	30,000.00		81.63%	\$	1,778.21	\$	30,276.26
Capital Impr		\$	4,100.20	\$	24,409.30		\$	30,000.00		#DIV/0!	\$	1,770.21	\$	30,133.00
Miscellaneou		\$	10,272.47	\$	15,386.46		\$			#DIV/U!	\$	(61.86)	\$	9,422.07
iviiscellarieol	uo	Φ	10,212.41	Ş	13,300.40		Φ	-			Φ	(00.10)	1 2	9,422.07
Total Expen	ises	\$	536,080.24	\$	4,919,234.18		\$	4,996,000.00		98.46%	\$	375,679.51	\$	4,758,961.94
		-	,500.21	_	.,,		7	.,,000.00		23070	1	2. 2,2. 0.0	-	, ,
CASH BALA	ANCES													
	Cash Reserves	\$	50,237.56	Inc	luded in checking				Reve	nues less Expenses		\$126,485.12		
	Checking	\$	1,007,685.20						Budg	et less Expenses		\$76,765.82		
	Capital Improvement	\$	685,996.63						To ca	sh reserves:		\$38,382.96		
									To ca	pital improvement		\$88,102.16		

	Lawrence Public Library														
				. 2	2020 Outsid	e Funding Repo	rt								
	1/1/2020		October	_	ober	November	-	vember	December	_	cember				
	AMOUNT		Income	Spe	nding	Income	Sp	ending	Income	Spe	ending	Rei	maining		
FRIENDS & FOUNDATION															
KPR-Advertising	\$ -											\$	1,102.50		
Summer Reading - ALL	\$ 7,521.27		\$ 525.00	\$	53.00		\$	100.00				\$	894.63		
Aquarium	\$ (5.71)			\$	600.00		\$	300.00				\$	418.01		
Kanopy 2020	\$ 20,000.00			\$	2,366.00		\$	2,484.00		\$	2,392.00	\$	(4,673.00)		
Volunteers	\$ 705.63											\$	705.63		
Read Across Lawrence 2020	\$ 2,212.56											\$	-		
Block Grant	\$ 119,842.96								\$ 100,000.00	\$	725.00	\$	188,981.58		
Kansas Health Foundation	\$ 1,735.71											\$	1,685.71		
Salaries/Taxes - Isaman/Hyde	\$ (12,043.88)	_	\$ 24,062.76	\$	8,059.86		\$	9,116.09		\$	11,025.16	\$	-		
Foundation Expenses to be reimbursed	\$ (4,655.92)	_	\$ 382.04	\$	37.20	\$ 511.27	\$	288.61	\$ (394.17)			\$	(0.00)		
Census - Winter Family		4										\$	-		
Salkind for E-books	\$ 8.60											\$	58.60		
Patsy Cotte for YS	\$ 1,107.93											\$	1,107.93		
Harry Potter	\$ 490.91	+					<u> </u>					\$	164.90		
Weinberg/Jedel YS/YA	\$ 17,642.91										20.00	\$	18,414.04		
Milliken Fund	\$ 1,465.49									\$	20.00	\$	524.98		
Sound & Vision	Y											\$			
Camin Memorial	\$ 242.79											\$	242.79		
Storytime @Home/Juanita Marsh	\$ 851.41											\$	803.42		
Harrison Music Storytellers	\$ (853.59)											\$	-		
Dr. Bob	\$ (356.62)											\$	-		
Seed Library	\$ 1,393.88											\$	809.34		
Crowe Fund	\$ 622.95						\$	32.79		\$	52.44	\$	266.49		
Local History/Coan	\$ 4,806.65											\$	3,306.65		
MIDCO	\$ 34,920.13 \$ 43,079.97											\$	18,093.87		
General Endowment Simpson Grant							\$	500.00				\$	81,885.12		
	\$ 3,502.92 \$ -						\$	500.00				\$	3,002.92		
Dean Owens - YA College & Career Coggins - Outreach	\$ -		\$ 8,444.12									\$	2,920.00 6,449.07		
		-	3 0,444.12												
Digital Resources- NEKLS/Jedel/F&F												\$	12,000.00		
Eggert Bequest for Bonuses												\$	8,138.99		
Jedel for The Reader												\$	1,881.71		
	\$ 246,196.15		\$ 33,413.92	\$	11,116.06	\$ 511.27	\$	12,821.49	\$ 127,806.94	\$	14,214.60	\$	349,185.88		
OTHER	1.	_								_		ļ.,			
Memorials/Honor with Books/Bauleke	\$ 2,035.72	_	\$ 550.00				\$	34.32		_		\$	2,130.82		
Diversity Kits		_								<u> </u>		\$	(0.00)		
ALA Teen Intern	\$ 80.37									<u> </u>		\$	80.37		
Health Spot - U of K Center for Research	\$ 1,500.00									<u> </u>		\$	1,500.00		
Lawrence Give Back	\$ 2,626.32	_										\$	2,626.32		
Wurfy	\$ 134.16	-	A .====			A /4 · · · ·			A	_		\$	32.65		
Merchandise Sales	\$ 1,246.73		\$ 150.50	<u> </u>		\$ (1,554.00)	<u> </u>		\$ 737.50	Ļ		\$	(326.70)		
	\$ 7,537.30		\$ 700.50	\$	-	\$ (1,554.00)	\$	34.32	\$ 737.50	\$	-	\$	6,043.46		
	\$ 253,733.45														
	Month Total	_	\$ 34,114.42	\$	11,116.06	\$ (1,042.73)	\$	12,855.81	\$ 128,544.44	\$	14,214.60	_	D Income	\$ 315,461.34	
												YTI	D Expense	\$ 213,965.45	
							YTI	D:	\$ 315,461.34	\$	213,965.45				

Lawrence Public Library Balance Sheet As of December 31, 2020

	Dec 31, 20	Dec 31, 19	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings	E64 609 70	262 242 40	202 265 62	55.8%
MIP Operating Funds Checking	564,608.72 443,076.48	362,343.10 359,314.14	202,265.62 83,762.34	23.3%
Capital Improvement at MIP	685,996.63	681,473.20	4,523.43	0.7%
Total Checking/Savings	1,693,681.83	1,403,130.44	290,551.39	20.7%
Total Current Assets	1,693,681.83	1,403,130.44	290,551.39	20.7%
Other Assets				
Petty Cash	700.00	1,240.75	-540.75	-43.6%
Total Other Assets	700.00	1,240.75	-540.75	-43.6%
TOTAL ASSETS	1,694,381.83	1,404,371.19	290,010.64	20.7%
LIABILITIES & EQUITY Liabilities Current Liabilities				
Accounts Payable Accounts Payable	143,940.10	82,672.42	61,267.68	74.1%
•	· ·			
Total Accounts Payable	143,940.10	82,672.42	61,267.68	74.1%
Other Current Liabilities				
Payroll Liabilities	3,175.88	2,413.93	761.95	31.6%
Total Other Current Liabilities	3,175.88	2,413.93	761.95	31.6%
Total Current Liabilities	147,115.98	85,086.35	62,029.63	72.9%
Total Liabilities	147,115.98	85,086.35	62,029.63	72.9%
Equity				
Opening Bal Equity	300,635.22	300,635.22	0.00	0.0%
Retained Earnings	1,018,649.62	920,087.66	98,561.96	10.7%
Net Income	227,981.01	98,561.96	129,419.05	131.3%
Total Equity	1,547,265.85	1,319,284.84	227,981.01	17.3%
TOTAL LIABILITIES & EQUITY	1,694,381.83	1,404,371.19	290,010.64	20.7%

Lawrence Public Library Revenues & Expenses December 2020

	Dec 20
Ordinary Income/Expense	
Income CARES Funding	43,039.45
Gifts-Other	127,806.94
Interest	15.50
Merchandise Sales	737.50
Fees	1,783.06
Photo Copies Utilities Income	360.42 6.35
Total Income	173,749.22
Gross Profit	173,749.22
Expense Payroll Expenses	270,022.26
Payroll Taxes	41,282.88
Utilities - Electric	15,055.86
Building Supplies	1,588.81
Building Repairs & Maintenance Library & Office Supplies	966.60 2,469.17
Books & Materials	143,272.85
Processing Supplies	3,445.98
Equipment Technology	11,948.82 29,153.75
Shipping Professional Development	1,464.49 414.00
Bookvan & Mileage Program Expense	103.17 8,274.14
Professional Fees	1,182.25
Advertising	4,199.20
Miscellaneous	10,272.47
FOUNDATION FUNDING	6,958.54
FRIENDS FUNDING	3,117.00
Total Expense	555,192.24
Net Ordinary Income	-381,443.02
Other Income/Expense	
Other Expense COVID-19 Expenses	-4,897.40

Lawrence Public Library Revenues & Expenses December 2020

	Dec 20
Total Other Expense	-4,897.40
Net Other Income	4,897.40
Net Income	-376,545.62

Lawrence Public Library Vendor Balance Summary All Transactions

	Jan 14, 21
Advance Insurance Company	719.59
Amazon	5,221.01
Andy Morton	300.00
ASI	50.00
Baker & Taylor, Inc.	212.57
Bayscan Technologies	381.15
Central Kansas Library System	14.39
Century Business Technologies	468.84
Conley Sprinkler, Inc.	966.60
Demco, Inc.	365.39
DHE Computer Systems, LLC	6,264.33
EBSCO	10,711.51
Evergy	8,777.40
Fast Signs	50.00
Filmtools	701.80
Findaway World LLC	636.37
Gale/Cengage Learning	141.34
GovConnection, Inc.	2,240.08
Ingram Library Services	17,356.50
Jayhawk Tropical Fish	300.00
Journal-World Media	400.00
KA Productions	3,000.00
Kanopy LLC	2,567.00
KanREN	720.00
Kansas Public Radio	608.75
Lawrence Rotary Club	53.00
Midwest Tape	21,499.90
OCLC, Inc.	5,588.74
OverDrive	15,434.94
Preferred Lawn Service	405.00
ProQuest LLC	7,852.41
Pur-O-Zone, Inc.	402.47
Snap Promotions	605.24
Tech Logic	6,060.00
The New York Times	2,002.00
Todd Soden	300.00
U.S. Bank - Mastercard	10,230.76
Unique Management Services	372.90
United Parcel Service	566.30
World Book School and Library	999.00
TOTAL	135,547.28

Туре	Num	Date	Name	Account	Paid Amount
Bill Pmt -Check	electronic	01/18/2021	U.S. Bank - Mastercard	Checking	
Bill	DECEMBER	01/04/2021		Books & Materials Books & Materials Books & Materials Periodicals Youth Services Dept. Admin. Dept. Adult Programming Bookvan & Mileage Children's Programming Young Adult Program Professional Fees Shipping Library & Office Suppli Membership & Dues Membership & Dues Advertising Building Supplies Supplies Sound & Vision Crowe Fund Telephone Periodicals	-39.76 -312.57 -49.98 -60.38 -365.00 -49.00 -330.65 -95.07 -14.83 -267.16 -5.02 -9.79 -86.88 -8.77 -30.95 -9.99 -29.85 -9.99 -54.99 -89.33 -640.20 -117.99 -1,821.07 -300.00 -219.00 -1,498.00 -328.98 -114.67 -3,129.40 -20.00 -4.92 -66.82 -49.75
Bill Pmt -Check	Electronic	01/18/2021	Advance Insurance Company	Checking	
Bill TOTAL	February 2	01/04/2021		Group Life Insurance	-719.59 -719.59
Bill Pmt -Check	Electronic	01/18/2021	ASI	Checking	
Bill TOTAL	December	01/04/2021		Professional Fees	-50.00 -50.00
Bill Pmt -Check	Electronic	01/18/2021	Evergy	Checking	
Bill		01/04/2021		Utilities - Electric	-8,777.40
TOTAL					-8,777.40

Туре	Num	Date	Name	Account	Paid Amount
Bill Pmt -Check	Electronic	01/18/2021	United Parcel Service	Checking	
Bill	1011	12/31/2020		Shipping	-566.30
TOTAL					-566.30
Bill Pmt -Check	JE	01/18/2021	Encumbrances	Checking	
General Journal	4617	12/31/2020	Encumbrances	Accounts Payable	0.00
TOTAL					0.00
Bill Pmt -Check	8946	01/18/2021	Baker & Taylor, Inc.	Checking	
Bill Bill	2035518268 2035518269	01/14/2021 01/14/2021		Books & Materials Processing Supplies	-46.66 -0.15
Bill	2035556169	01/14/2021		Books & Materials	-14.53
Bill Bill	2035556170 2035573021	01/14/2021 01/14/2021		Processing Supplies Books & Materials	-0.74 -149.99
Bill	2035573022	01/14/2021		Processing Supplies	-0.50
TOTAL					-212.57
Bill Pmt -Check	8947	01/18/2021	Bayscan Technologies	Checking	
Bill	66457	01/04/2021		Processing Supplies	-381.15
TOTAL					-381.15
Bill Pmt -Check	8948	01/18/2021	Central Kansas Library System	Checking	
Bill	REFUND	12/28/2020		Fees	-14.39
TOTAL					-14.39
Bill Pmt -Check	8949	01/18/2021	Century Business Technologies	Checking	
Bill	578186	01/04/2021		Copying	-468.84
TOTAL					-468.84
Bill Pmt -Check	8950	01/18/2021	Conley Sprinkler, Inc.	Checking	
Bill	12262	12/28/2020		Building Repairs & Mai	-266.00
Bill	12307	12/31/2020		Building Repairs & Mai	-700.60
TOTAL					-966.60
Bill Pmt -Check	8951	01/18/2021	Demco, Inc.	Checking	
Bill	6891148	01/04/2021		Processing Supplies	-365.39
TOTAL					-365.39

Туре	Num	Date	Name	Account	Paid Amount
Bill Pmt -Check	8952	01/18/2021	EBSCO	Checking	
Bill Bill	100014336 100014204	12/31/2020 01/04/2021		Periodicals Periodicals	-6,416.51 -4,295.00
TOTAL					-10,711.51
Bill Pmt -Check	8953	01/18/2021	Fast Signs	Checking	
Bill	2139-6219	12/31/2020		Building Supplies	-50.00
TOTAL					-50.00
Bill Pmt -Check	8954	01/18/2021	Filmtools	Checking	
Bill Bill	SI82555855 SI8255462	01/04/2021 01/14/2021		Processing Supplies Processing Supplies	-650.80 -51.00
TOTAL					-701.80
Bill Pmt -Check	8955	01/18/2021	Findaway World LLC	Checking	
Bill	336739	12/31/2020		Books & Materials	-436.91
Bill Bill	338818 337563	01/14/2021 01/14/2021		Books & Materials Books & Materials	-94.98 -104.48
TOTAL					-636.37
Bill Pmt -Check	8956	01/18/2021	Gale/Cengage Learning	Checking	
Bill	72722064	12/28/2020		Books & Materials	-69.97
Bill Bill	72746289 72787235	12/31/2020 01/14/2021		Books & Materials Books & Materials	-22.39 -27.29
Bill	72845590	01/14/2021		Books & Materials	-21.69
TOTAL					-141.34
Bill Pmt -Check	8957	01/18/2021	GovConnection, Inc.	Checking	
Bill Bill	70811306 70814963	01/04/2021 01/04/2021		Supplies Supplies	-598.00 -1,642.08
TOTAL					-2,240.08
Bill Pmt -Check	8958	01/18/2021	Ingram Library Services	Checking	
Bill	50056743	12/28/2020		Books & Materials	-857.75
Bill Bill	50164345 50111093	12/28/2020 12/28/2020		Books & Materials Books & Materials	-346.39 -140.10
Bill Bill	50111095 50028532	12/28/2020 12/28/2020		Books & Materials Books & Materials	-204.05 -102.84
Bill	50065429	12/28/2020		Books & Materials	-216.71
Bill Bill	50056744 50164346	12/28/2020 12/28/2020		Processing Supplies Processing Supplies	-73.75 -47.40
Bill Bill	50111094 50111096	12/28/2020 12/28/2020		Processing Supplies Processing Supplies	-15.25 -14.41
	55600	, ,			

Туре	Num	Date	Name	Account	Paid Amount
Bill	50028533	12/28/2020		Processing Supplies	-7.71
Bill	50065430	12/28/2020		Processing Supplies	-22.98
Bill	50341454	12/31/2020		Library & Office Suppli	-65.00
B.III	50040500	10/01/0000		Books & Materials	-969.17
Bill	50312569	12/31/2020		Books & Materials	-553.61
Bill Bill	50151689 50278080	12/31/2020 12/31/2020		Books & Materials Books & Materials	-11.99 -13.79
Bill	50312571	12/31/2020		Books & Materials	-13.79
Bill	50354011	12/31/2020		Books & Materials	-287.08
Bill	50251073	12/31/2020		Books & Materials	-365.28
Bill	50298382	12/31/2020		Books & Materials	-306.05
Bill	50251075	12/31/2020		Books & Materials	-2,386.19
Bill	50205480	12/31/2020		Books & Materials	-846.17
Bill	50151687	12/31/2020		Books & Materials	-1,018.11
Bill	50179633	12/31/2020		Books & Materials	-277.32
Bill	50179635	12/31/2020		Books & Materials	-199.19
Bill Bill	50205482 50205479	12/31/2020 12/31/2020		Books & Materials Books & Materials	-378.73 -18.16
Bill	50203479	12/31/2020		Processing Supplies	-106.04
Bill	50312570	12/31/2020		Processing Supplies	-63.12
Bill	50151690	12/31/2020		Processing Supplies	-0.15
Bill	50278081	12/31/2020		Processing Supplies	-0.15
Bill	50312572	12/31/2020		Processing Supplies	-24.11
Bill	50354012	12/31/2020		Processing Supplies	-26.53
Bill	50251074	12/31/2020		Processing Supplies	-42.14
Bill	50298383	12/31/2020		Processing Supplies	-46.59
Bill	50251076	12/31/2020		Processing Supplies	-250.89
Bill Bill	50205481 50151688	12/31/2020		Processing Supplies	-101.42
Bill	50179634	12/31/2020 12/31/2020		Processing Supplies Processing Supplies	-120.50 -28.35
Bill	50179636	12/31/2020		Processing Supplies	-21.17
Bill	50205483	12/31/2020		Processing Supplies	-37.69
Bill	50326976	01/14/2021		Library & Office Suppli	-31.49
Bill	50251072	01/14/2021		Library & Office Suppli	-10.19
Bill	50602786	01/14/2021		Processing Supplies	-0.75
Bill	50602784	01/14/2021		Processing Supplies	-202.74
Bill	50576565	01/14/2021		Processing Supplies	-14.44
Bill	50602782	01/14/2021		Processing Supplies	-7.22
Bill Bill	50544128 50591333	01/14/2021 01/14/2021		Processing Supplies	-48.54 -12.76
Bill	50449060	01/14/2021		Processing Supplies Processing Supplies	-28.03
Bill	50497092	01/14/2021		Processing Supplies	-51.19
Bill	50378036	01/14/2021		Processing Supplies	-62.57
Bill	50414128	01/14/2021		Processing Supplies	-22.06
Bill	50400718	01/14/2021		Processing Supplies	-13.61
Bill	50414126	01/14/2021		Processing Supplies	-50.31
Bill	50602785	01/14/2021		Books & Materials	-71.95
Bill	50602783	01/14/2021		Books & Materials	-1,918.43
Bill	50576564	01/14/2021		Books & Materials	-157.48
Bill Bill	50602781 50602780	01/14/2021 01/14/2021		Books & Materials Books & Materials	-86.31 -227.42
Bill	50602760	01/14/2021		Books & Materials	-227.42 -7.55
Bill	50576563	01/14/2021		Books & Materials	-15.36
Bill	50544127	01/14/2021		Books & Materials	-624.44
Bill	50591332	01/14/2021		Books & Materials	-167.47
Bill	50449059	01/14/2021		Books & Materials	-342.70
Bill	50497091	01/14/2021		Books & Materials	-657.08
Bill	50378035	01/14/2021		Books & Materials	-764.98
Bill	50414127	01/14/2021		Books & Materials	-185.81

Туре	Num	Date	Name	Account	Paid Amount
Bill Bill	50400717 50414125	01/14/2021 01/14/2021		Books & Materials Books & Materials	-145.60 -567.82
TOTAL					-17,356.50
Bill Pmt -Check	8959	01/18/2021	Jayhawk Tropical Fish	Checking	
Bill	580799	01/04/2021		Aquarium Maintenance	-300.00
TOTAL					-300.00
Bill Pmt -Check	8960	01/18/2021	Journal-World Media	Checking	
Bill	10642540	01/14/2021		Advertising	-400.00
TOTAL					-400.00
Bill Pmt -Check	8961	01/18/2021	Kanopy LLC	Checking	
Bill	228634-PPU	01/14/2021		Kanopy	-2,567.00
TOTAL					-2,567.00
Bill Pmt -Check	8962	01/18/2021	Kansas Public Radio	Checking	
Bill Bill	146617 146557	12/28/2020 12/29/2020		Advertising Advertising	-275.00 -333.75
TOTAL					-608.75
Bill Pmt -Check	8963	01/18/2021	Midwest Tape	Checking	
Bill Bill Bill Bill Bill Bill Bill Bill	99773880 99743669 99743711 99752462 99743712 99752461 99778532 99778533 99847671 99861378 99861376 99861379 99865020 99861559 99834688 99832420 99804580 99804581 99808224 99808893 99840394	12/28/2020 12/28/2020 12/28/2020 12/28/2020 12/28/2020 12/28/2020 12/28/2020 12/31/2020 12/31/2020 01/14/2021 01/14/2021 01/14/2021 01/14/2021 01/14/2021 01/14/2021 01/14/2021 01/14/2021 01/14/2021 01/14/2021 01/14/2021 01/14/2021 01/14/2021 01/14/2021 01/14/2021		Books & Materials Processing Supplies Books & Materials	-368.09 -123.04 -22.49 -717.84 -846.36 -1,353.45 -48.74 -1,113.36 -174.72 -189.95 -517.90 -78.73 -437.04 -131.21 -289.92 -768.32 -37.49 -241.38 -12.74 -403.00 -804.27 -701.30 -248.93 -11,869.63
TOTAL					-21,499.90

Туре	Num	Date	Name	Account	Paid Amount
Bill Pmt -Check	8964	01/18/2021	OCLC, Inc.	Checking	
Bill	1000092471	01/04/2021		Collections	-5,588.74
TOTAL					-5,588.74
Bill Pmt -Check	8965	01/18/2021	OverDrive	Checking	
Bill Bill Bill Bill Bill Bill Bill Bill	06809CO2 06809CO2 06809CO2 06809CO2 06809CO2 06809CO2 06809DA2 06809DA2 06809CO2 06809CO2 06809CO2 06809CO2 06809CO2 06809CO2 06809CO2	12/28/2020 12/28/2020 12/28/2020 12/28/2020 12/28/2020 12/28/2020 12/28/2020 12/28/2020 01/14/2021 01/14/2021 01/14/2021 01/14/2021 01/14/2021 01/14/2021 01/14/2021 01/14/2021 01/14/2021 01/14/2021 01/14/2021 01/14/2021 01/14/2021 01/14/2021		Books & Materials	-5,886.19 -59.99 -374.47 -14.99 -328.37 -2,633.49 -65.00 -27.50 -94.00 -955.32 -65.00 -171.49 -302.99 -450.92 -27.50 -445.48 -67.48 -1,425.32 -984.56 -1,054.88
TOTAL Bill Pmt -Check	8966	01/18/2021	Preferred Lawn Service	Checking	-15,434.94
Bill Bill TOTAL	30200 39158	01/04/2021 01/04/2021 01/04/2021	Preferred Lawii Service	Building Repairs & Mai Building Repairs & Mai	-295.00 -110.00 -405.00
Bill Pmt -Check	8967	01/18/2021	ProQuest LLC	Checking	
Bill TOTAL		12/28/2020		Books & Materials	-7,852.41 -7,852.41
Bill Pmt -Check	8968	01/18/2021	Pur-O-Zone, Inc.	Checking	
Bill	821447	12/28/2020		Building Supplies	-402.47
TOTAL					-402.47
Bill Pmt -Check	8969	01/18/2021	Snap Promotions	Checking	
Bill Bill TOTAL	20111205 20121802	12/28/2020 12/29/2020		Advertising Library & Office Suppli	-472.20 -133.04 -605.24

Туре	Num	Date	Name	Account	Paid Amount
Bill Pmt -Check	8970	01/18/2021	Tech Logic	Checking	
Bill	15009273PP	12/31/2020		Supplies	-6,060.00
TOTAL					-6,060.00
Bill Pmt -Check	8971	01/18/2021	Unique Management Services	Checking	
Bill Bill	598583 598582	01/04/2021 01/04/2021		Professional Fees Professional Fees	-104.40 -268.50
TOTAL					-372.90
Bill Pmt -Check	8972	01/18/2021	World Book School and Library	Checking	
Bill	1619512	12/31/2020		Books & Materials	-999.00
TOTAL					-999.00
Bill Pmt -Check	28962	01/18/2021	Amazon	Checking	
Bill Bill Bill Bill Bill Bill Bill Bill	5379404 0200253 2373040 6237841 0200253 6753838 9045049 0200253 6017055 8577069 3197023 0029000 1534636 6792257 5340220 1376244 1534636 3793020 4172242 3197023 1534636 7202620 4297833 2681809 8472200 4556237 9045049 0027449 0913863	12/28/2020 12/28/2020 12/28/2020 12/28/2020 12/28/2020 12/28/2020 12/28/2020 12/28/2020 12/28/2020 12/28/2020 12/31/2020	Amazon Amazon	Accounts Payable Accounts Payable Books & Materials Books & Program Young Adult Program Young Adult Program Children's Programming Crowe Fund	0.00 0.00 -9.50 -100.09 -60.20 -87.99 -338.00 -65.54 -141.99 -230.97 -147.34 -25.78 -26.27 -35.00 -59.99 -21.78 -8.55 -30.82 -41.88 -18.24 -28.99 -19.95 -114.97 -39.99 -48.99 -61.99 -12.58 -20.27 -259.98 -34.98 -2,124.95 -22.96 -31.62 -9.98 -48.48
Bill Bill	4092238 4279460	01/14/2021 01/14/2021		Books & Materials Books & Materials Books & Materials	-12.77 -47.05 -47.93 Page 7

Туре	Num	Date	Name	Account	Paid Amount
				Books & Materials	-50.94
Bill	9007427	01/14/2021		Books & Materials	-12.99
Bill	9007427	01/14/2021		Books & Materials	-13.15
D.III	4070400	04/44/0004		Books & Materials	-28.98
Bill	4279460	01/14/2021		Books & Materials	-29.99
Bill Bill	9007427 8424239	01/14/2021 01/14/2021		Books & Materials Books & Materials	-11.98 -23.78
Bill	6364204	01/14/2021		Books & Materials	-35.98
Bill	5819400	01/14/2021		Books & Materials	-27.58
Bill	3603426	01/14/2021		Books & Materials	-17.31
Bill	5935432	01/14/2021		Books & Materials	-22.98
Bill	5741819	01/14/2021		Books & Materials	-24.99
Bill	9573843	01/14/2021		Books & Materials	-12.86
				Books & Materials	-14.99
				Books & Materials	-98.33
				Books & Materials	-16.49
Bill	9573843	01/14/2021		Books & Materials Books & Materials	-73.83 -39.97
DIII	9373643	01/14/2021		Books & Materials	-39.97 -7.99
				Books & Materials	-39.66
				Books & Materials	-48.54
				Books & Materials	-28.99
				Books & Materials	-28.68
Bill	2882607	01/14/2021		Books & Materials	-7.43
Bill	4637848	01/14/2021		Books & Materials	-31.97
Bill	4445067	01/14/2021		Books & Materials	-32.27
TOTAL					-5,221.01
Bill Pmt -Check	28963	01/18/2021	Andy Morton	Checking	
Bill	12/16/20	12/28/2020		Adult Programming	-300.00
TOTAL					-300.00
Bill Pmt -Check	28964	01/18/2021	DHE Computer Systems, LLC	Checking	
Bill	45889	12/31/2020		Supplies	-6,264.33
TOTAL					-6,264.33
Bill Pmt -Check	28965	01/18/2021	KA Productions	Checking	
Bill	Author Visit	12/28/2020		Children's Programming	-3,000.00
TOTAL					-3,000.00
Bill Pmt -Check	28966	01/18/2021	KanREN	Checking	
Bill	210105010	01/04/2021		Adult Programming	-720.00
TOTAL					-720.00
Bill Pmt -Check	28967	01/18/2021	Lawrence Rotary Club	Checking	
Bill	129306	01/04/2021		Membership & Dues	-53.00
TOTAL				•	-53.00
. 0 . / \L					-55.00

Туре	Num	Date	Name	Account	Paid Amount
Bill Pmt -Check	28968	01/18/2021	The New York Times	Checking	
Bill	2021	01/04/2021		Periodicals	-2,002.00
TOTAL					-2,002.00
Bill Pmt -Check	28969	01/18/2021	Todd Soden	Checking	
Bill	D&D	12/28/2020		Adult Programming	-300.00
TOTAL					-300.00

Lawrence Public Library Monthly Statistical Summary--December 2020

INDICATOR	December		Percent	YTD	YTD	Percent
	2020	2019	Change	2020	2019	Change
			2019-2020			2019-2020
SUMMARY RATIOS				•		
Service Area Population	102,980	100,736	2%			
User Visits per Capita	1.93	5.41	-64%			
Reference Transactions per Capita	0.57	1.02	-44%			
Program Attendance per Capita	0.19	0.28	-32%			
Circulation per Capita	10.88	10.96	-1%			
Circulation per Visit	5.64	2.03	178%			
Total Holdings per Capita	2.06	2.02	2%			
% of Lawrence Residents Registered	40%	45%	-11%			
CirculationAdult Total	62,061	65,584		663,555	839,688	
CirculationYoung Adult Total	5,039	3,256	55%	41,184	46,626	-12%
CirculationYouth Total	26,286	23,163	13%	275,492	347,980	-21%
CirculationBookmobile	594	1,187	-50%	8,002	15,033	
CirculationBook Lockers	1,579	803	97%	13,568	11,566	
CirculationAudiovisual Total	34,013	36,551	-7%	366,951	476,781	-23%
CirculationTotal	93,386	92,003	2%	980,231	1,234,294	-21%
Reference Transactions	4,887	8,528		58,849	129,530	
User Visits	16,522	45,386		235,943	639,430	
LPL Web Site Visits	17,322	20,530	-16%	223,136	236,686	-6%
HoldingsAdded	2,803	2,155		29,475	35,530	
HoldingsWithdrawn	1,853	3,476		23,761	43,918	-46%
HoldingsTotal	212,176	203,403	4%			
				-		,
CardholdersAdded	356	420		5,145	7,260	-29%
Active CardholdersTotal	50,868	54,756	-7%			
[=	,		· ·			
Adult Programs	12	16		170	272	-38%
Young Adult Programs	7	16		95	203	
Youth Programs	56	41	37%	639	841	-24%
Total Programs	75	73		904	1,316	
Total Program Attendance	1,665	2,371		44,486	52,704	
Public Uses of Meeting Rooms	0	889	-100%	2,317	11,560	-80%
(=			T = 0			
Total Paid Staff (FTE)	63.68	67.44	-6%			
Total Number of Employees	81	90	-10%			

Lawrence Public Library

Monthly Statistical Report--December 2020

	Decen	nber	Percent	YTD		
	2020	2019	Change	2020	2019	Change
			2019-2020			2019-2020
OUTPUT MEASURES						
Service Area Population	102,980	100,736	2%			
User Visits per Capita	1.93	5.41	-64%			
Reference Transactions per Capita	0.57	1.02	-44%			
Program Attendance per Capita	0.19	0.28	, .			
Circulation per Capita	10.88	10.96				
Total Holdings per Capita	2.06	2.02	2%			
Collection TurnoverTotal	5.35	5.50	-3%			
Collection TurnoverAdult	5.56	6.23	-11%			
Collection TurnoverYoung Adult	4.64	3.19	45%			
Collection TurnoverYouth	5.04	4.48	13%			
Collection TurnoverAudiovisual	9.04	10.64	-15%			
CIRCULATION OF LIBRARY MATERIALS						
CirculationAdult Books and NF Videos	31204	31722	-2%	330036	402963	-18%
CirculationAdult Periodicals	1094	976	12%	10955	12223	-10%
CirculationAdult Feature Films & TV Shows	17359	20346	-15%	185524	268705	-31%
CirculationElectronic Games	1247	1401	-11%	13108	18867	-31%
CirculationAdult Music CDs	2428	3410	-29%	24707	47418	-48%
CirculationAdult Audio Books and Books on CD	8530	7608	12%	97604	88125	
CirculationeReaders	0	0	#DIV/0!	0	7	-100%
CirculationOther	199	121	64%	1621	1380	17%
CirculationAdult Total	62061	65584	-5%	663555	839688	-21%
CirculationYA Books and Videos	3092	2727	13%	32553	39862	-18%
CirculationYA Periodicals	610	473	29%	783	540	45%
CirculationYA Audio Books and Books on CD	1337	56	2288%	7848	6224	26%
CirculationYA Total	5039	3256	55%	41184	46626	-12%
CirculationYouth Books and Videos	23502	21512	9%	249287	321572	
CirculationYouth Periodicals	140	59	137%	726	1006	
CirculationYouth Music CDs	228	275		2530	5149	
CirculationYouth Audio Books and Books on CD	2416	1317	83%	22949	20253	
CirculationYouth Total	26286	23163	13%	275492	347980	-21%

Lawrence Public Library	Decen	nber	Percent	YTD	YTD	Percent	
Monthly Statistical Report	2020	2019	Change	2020	2019	Change	
			2019-2020			2019-2020	
CirculationBookmobile	594	1187	-50%	8002	15033	-47%	
CirculationBook Lockers	1579	803		13568	11566		
CirculationBook Lockers	1579	803	97%	13306	11500	17%	
CirculationTotal Books	57798	58519	-1%	611876	831649	-26%	
CirculationTotal Periodicals	1844	1508	22%	12464	13769	-9%	
CirculationTotal Audiovisual	34013	36088	-6%	366951	476781	-23%	
Circulation Total	93386	92003	2%	980231	1234294	-21%	
Staff Assisted Circulation	2399	3719	-35%	27819	50592	-45%	
Self Check Circulation	43063	58709		439622	833406	-47%	
Percent Self Check	95%	94%	1%	94%	94%	0%	
Online Renewals	24519	14742	66%	248463	184197	35%	
Other Staff Checkouts	101	90	12%	1145	1495	-23%	
Requests Placed	18661	17984	4%	199502	239797	-17%	
Requests Filled	17525	16727	5%	178334	220072	-19%	
Requests Unclaimed	2536	2595	-2%	25733	32252	-20%	
Interlibrary Loan Items Borrowed for LPL Patrons	599	305	96%	3522	4887	-28%	
Interlibrary Loan Items Loaned from LPL Collection	687	467	47%	4466	6772	-34%	
OTHER LIBRARY SERVICES							
User Visits	16522	45386	-64%	235943	639430	-63%	
Public Computer Usage	1722	5704	-70%	25258	85845	-71%	

Lawrence Public Library	Decer	nber	Percent	YTD	YTD	Percent
Monthly Statistical Report	2020	2019	Change	2020	2019	Change
			2019-2020			2019-2020
Adult Reference Transactions	718	1348	-47%	7507	16661	-55%
Young Adult Reference Transactions	0	815	-100%	1894	11245	-83%
Youth Reference Transactions	365	890	-59%	5020	15646	-68%
IT Desk	1089	901	21%	9454	14359	-34%
Welcome Desk	0	761	-100%	2859	13760	-79%
Phone Calls	1189	1406	-15%	13585	21614	-37%
Accounts Desk	1519	2407	-37%	18288	36245	-50%
Materials Handling	7			242		
Total Reference Transactions	4887	8528	-43%	58849	129530	-55%
Public-Sponsored Uses of Meeting Rooms	0	889	-100%	2317	11560	-80%
LPL Web Site Visits	17322	20530	-16%	223136	236686	-6%
Web Site Sessions	39516	45721	-14%	518099	572316	
RESOURCES						
HoldingsTotal	212176	203403	4%			
HoldingsAdult	135665	128114	6%			
HoldingsYoung Adult	13089	12301	6%			
HoldingsYouth	63422	62988	1%			
HoldingsAudiovisual	45133	40693	11%			
HoldingseReaders	0	1	-100%			
Holdings Added	2803	2155	30%	29475	35530	-17%
Holdings Withdrawn (Weeded)	1853	3476	-47%	23761	43918	-46%
Holdings Net Change	1149	-428	-368%	8773	-686	
LIBRARY PATRONS						
Total Active Cardholders	50868	54756	-7%			
Cardholders Added	356	420	-15%	5145	7260	-29%
Cardholders Transacting	11926	13767	-13%	147370	174985	
Percent of Borrowers Transacting	23%	25%	-7%			. 0 / 0
Total Number of Lawrence Residents Registered	41438	44828	-8%			
Percent of Lawrence Residents Registered	40%	45%	-10%			
	12,0	70				

Lawrence Public Library	Decer	nber	Percent	YTD	YTD	Percent
Monthly Statistical Report	2020	2019	Change	2020	2019	Change
			2019-2020			2019-2020
PROGRAMMING						
Number of Adult Programs	12	16	-25%	170	272	-38%
Number of Young Adult Programs	7	16		95	203	-53%
Number of Youth Programs	56	41	37%	639	841	-24%
Total Programs	75	73	3%	904	1316	-31%
Adult Program Attendance	274	382	-28%	4661	9727	-52%
Young Adult Program Attendance	63	328	-81%	2705	5560	-51%
Youth Program Attendance	1328	1661	-20%	37120	37417	-1%
Total Program Attendance	1665	2371	-30%	44486	52704	-16%
STAFFING						
Total Paid Staff, in Full-Time Equivalents	63.68	67.44	-6%			
ALA-MLS Librarians, in Full-Time Equivalents	18.65	20.9	-11%			
Number of EmployeesTotal	81	90	-10%			
Number of EmployeesFull-Time	46	47	-2%			
Number of EmployeesPart-Time	35	43	-19%			
Terminations	1	0	#DIV/0!	12	22	-45%
Hirings	1	2	-50%	6	28	-79%
Volunteer Hours	35.3	459.7	-92%	1317.6	8622.8	-85%

Select Online Statistics December 2020

Lynda.com

Active users - 3012 New users - 20 Users who logged in - 89 Total logins - 397 Hours viewed - 165.58 Hours viewed per user who logged in - 1.86 Hours viewed per login - .42

Kanopy

Total Users - 918 Visits - 11663 Pages - 14450 Plays - 2320

Library Director's Report for January 2021

2020 is in the books. It's 2021. Time flies, even during a global pandemic. Last month, I reflected on last year how we navigated through a global pandemic. We did a pretty good job, I'd say. The pandemic rages on but as more people get vaccinated for COVID-19, most likely restrictions on gatherings will relax, and we will start to reorient our library to some kind of post-COVID world.

As we prepare for this, our leadership team has been reorganizing as I've mentioned in previous reports. In addition to the changes we have made to our organizational structure, we are making a concerted effort to get more staff to full time positions by creating new 0.8 FTE positions that include health insurance benefits.

Since last March, we have created seven of these new 0.8 FTE positions. Three other employees have shifted from 40 hour per week positions to 0.8 FTE. Providing health insurance to our employees is a huge financial benefit, and something many of us take for granted. I believe quite a few current and future staff are interested in the work life balance of a 32 hour work week knowing they have health insurance. If you are paying \$400 a month out of your own pocket for health insurance each month, that's almost \$5,000 per year.

Let's take the example of one of our employees to show the financial impact of this shift in how we staff the library. An employee was working 25 hours a week and paying for her own health insurance at about \$400 per month. Increasing that person's hours to 32 per week and providing her health insurance put \$10,000 back into her pocket (\$5,400 of income and \$4,800 of health insurance payment savings). That is a life altering change in financial security and stability. I take the time to write this to you because to me, that is incredibly powerful and the right thing to do when it comes to thinking about how we staff our library.

I'm proud of the work we are doing to support our staff. We have spent too many years contributing to underemployment in our community. We must do what's right for the people that work at the library and this new initiative as well as the creation of our new Employee Engagement and Diversity Coordinators will go a long way towards accomplishing that goal.

One last important thing to note, you will see in the December financial report that we closed out the year in good financial condition. We ended the year with \$126,485.12 more revenue than expenses. We will move \$38,382.96 to our cash reserves and \$88,102.16 into our capital improvement fund. This means our capital improvement fund will have reached almost \$775,000. We have grown that fund from \$533,000 since I arrived in May 2012.

Happy New Year! Let's make 2021 a great one.

Respectfully submitted by Brad Allen, January 14, 2021

Accounts:

Accounts has continued to staff the desk and phone room, as well as provide curbside services for patrons in high risk COVID categories. We've also continued to provide some assistance in other departments including Materials Handling and Cataloging and Collection Development. We're preparing for the end of the returned item quarantine in the near future. Staff are looking forward to moving back toward normal circulation procedures and the faster and better customer service that will entail.

Cataloging & Collection Development:

End of year closing out of funds resulted in a bit of a rush of materials for cataloging, but with staff and volunteers back and the help of Darla and Gregor, it's full steam ahead. Yilan in Info Services will begin working a few hours a day in cataloging for further support. With the ending of quarantine, catalogers will resume sole responsibility for sending returns and new materials up with the dumbwaiter. Starting January 1, we reverted authentication settings for OverDrive and Hoopla so that unverified online registered and barred users will not have access until they verify or settle their accounts. The checkout limit for Hoopla was also reduced to 5 (from 8) in order to meet the restraints of 2021's materials budget.

Department of Community Partnerships (DCP):

Our partnership with the Paper Plains Literary Festival will continue this spring with disability advocate Rebekah Taussig. The program will be virtual and she will talk about her book *Sitting Pretty*. We are continuing our Meet KU Authors program partnership with the Hall Center for Humanities on January 27th with KU Professor Tony Bolden. He will talk about his book, *Groove Theory*. We are also commemorating Martin Luther King Jr. Day on January 20th with the Langston Hughes Center and the KU Department of African and African American Studies with a conversation on Dr. King's book *Where Do We Go From Here: Chaos or Community*.

Our outreach efforts will continue this spring and we will take the collection to both Checkers and Just Food. Kristin is working on coordinating library staff and volunteers to work events where we take the collection out, and where we have a simple tabling opportunity to give away books, library goodies, and sign folks up for library cards. We are continuing our talks with the KU Architecture Department on purchasing a stepvan which the architecture students will turn into an outreach vehicle. It's very exciting to move forward on this project!

Diversity, Equity, and Inclusion:

This month, I had an all staff Q&A to give everyone an opportunity to ask me anything - from my plans for the department, all the way to my favorite books. It was a great opportunity to get acquainted with staff I haven't been able to meet yet, and staff shared a lot of excellent ideas. I have been working closely with our Employee Engagement Coordinator, Erica Segraves, to improve hiring practices. Specifically, we have been working on ways to make the hiring process as equitable as possible - we are working to post jobs in more places to reach a wider audience, provide helpful tips to applicants on how to best present themselves as a candidate, and we had a chat with Linkedin to see what suggestions they may have. Next on my agenda is forming the antiracism task force by working with department coordinators to see who from their team will be joining.

Employee Engagement:

Work in this new department is currently being focused on hiring, training, and building the foundation of our Employee Engagement services. I am helping three department Coordinators with upcoming hires and working in conjunction with our Diversity Coordinator, Frankie Haynes, to make sure job ads are inclusive and do not set barriers from the start. I'm also starting to create new workflows for hiring, on-boarding, orientation, and making sure we are accurately supporting employees throughout their job lifecycle. The reviving of our Fun Committee, co-lead with Sean Wilson in Information Technology and Lauren Taylor in Youth Services, has also offered our staff new ways of virtually connecting outside of work each month.

Facilities:

Our department continues to perform all tasks required to keep the building, patrons, and staff as safe from germs as possible. December saw a surge in the number of masks folks were picking up from the entrance bringing our year end total to just over 8,000 masks given out. The United Way continues to supply us with cloth masks for giving out, and that supply is supplemented by homemade patron donations and LPL purchased disposable masks. December also brought a very noticeable decrease in folks staying long term on the Library Lawn, which coincided with a large decrease in litter to be gathered and eased the workload of our morning crew.

Information Services:

Info Services staff continue to work on getting community members connected to Lifeline internet through our CARES Act-funded digital equity project, as well as to distribute laptops and hotspots to local social service agencies. Info staff also continue to digitize materials from

the local history collection in the Osma Room to allow access through our Digital Douglas County History portal. We're also gearing up for the launch of the Seed Library in February.

Information Technology:

The newly defined IT Department continues to work with the Public Technology Services Department to transition to full separation into two distinct departments. During the transition, Sean continues to serve split time between serving patrons at the Tech Desk and working to resolve incoming IT help requests. We recently acquired the new Data Control feature for Symphony. Kim is working to get a handle on how to use it with work on the test server. A replacement computer has been ordered and has arrived for the AMH. The current plan is to complete installation on Sunday, January 24. Aaron is working with Marketing to set up a new information kiosk in the area near the self-checks. The display has arrived and the kiosk hardware has shipped and is expected to arrive on January 19. On January 4 Aaron sent an email to staff recommitting to service level expectations with Help Desk requests. Renewed attention to resolving tickets in a timely manner is the first fruit of our separation from the Public Technology Services Department.

Marketing:

This month I welcomed Precious Santana and Kevin Mboma, KU Hawklink interns, however Precious had some life changes and unfortunately had to back out. With holidays behind us, Kevin (they/them) and I will be working together on individual projects to help with marketing workload and allow them an opportunity to explore their interests and flex their abilities. Worked with ELNA (East Lawrence Neighborhood Association) to getting library questions onto their Community Needs Assessment (newsletter and Google survey), signed up for a lifetime membership to their newsletter, and got discounted ad space for the library. Thanks to Kristin, Vanessa, and Melissa for making survey question suggestions! Work with the What's Next focus group includes creating the "Good Vibes Vouchers", a series of coupons staff can download and give to colleagues. There are five categories and Heather and Erica are working together to roll these out to staff in late January, early February. Marketing will be spending 2021 working monthly with each department to address specific needs. I'm currently focused on Readers' Services (January) to help refresh the Book Squad logo, develop new and better signage for the Readers' Services desk, create some inserts for books on the holds shelf, etc. Aaron and I worked together to get a new digital information kiosk ordered for placement in the Self-Check Lobby. This will be an exciting new tool for announcements, library services / events / collections / resources promo — a first floor map — and more. What I used to make a poster or banner for will likely live here exclusively until we're past the pandemic. It's going to be a fun experiment. Working on the Spring issue of the Reader which will highlight Information Services, serving on What's Next focus group, Front Door shifts, and computer lab back up three days a week. I'm also back in the building full-time and have stopped working from home.

Materials Handling:

Due to last year's retirement of long time MH staffer Lorri Hoelscher, Rami Safadi and Mary Gomer have been able to increase their weekly hours and workload. With these additional hours, the Materials Handling department aims to have a greater presence in the library's Media Room. This month we alphabetized all of our DVDs, Blu Rays, and video games and plan to work with the Look Play Listen team to increase promotion for the entire AV collection. We'll be balancing our new role in the Media Room with returning to more normal return procedure now that the library will no longer be placing returned items in quarantine.

Public Technology Services:

We are continuing work to separate our single Technology Department into 2 departments - the IT Department which will handle all internal technology needs (staff IT requests, equipment, network, servers), and the Public Technology Services Department which will handle all public facing technology needs. This includes the customer service based work of assisting patrons in the public computer lab, S+V Studio and meeting rooms, answering patrons' technology related questions, and providing related programming. Jim Barnes (former S+V Studio manager) has been promoted to the position of Public Technology Services Coordinator and will oversee this department. The Big Leadership Team has recognized that the computer lab is a crucial centerpiece of the library's services during this time. Starting this week, we've increased staffing in the computer lab with the help of staff from multiple departments working small numbers of short shifts throughout the week. This is a largely temporary measure until we hire 2 new part time technology assistants by the end of January. These two new hires will help us provide better, more effective customer service to users of our public access computers (and beyond once the lower level is reopened to the public).

Readers Services:

Services continue steadily, with a bit more patron interaction at the desk, as more people come into the library these days. We are working with Heather this month for some refreshed branding of Readers' Services/The Book Squad. We hope to have a more attractive and better advertised desk/services in the near future.

Online programming remains the same as it has been the last few months.

The biggest news from our department is that all three of our part time staff members have been made .8 time employees, putting them all at 32+ hours and giving them healthcare, and wonderful perk for these three very loyal employees who have been with us for 4 and 5 years.

Security:

Continuing to keep the building safe and secure.

Youth Services:

Since the last board meeting, Youth Services has had some great engagements with patrons. We started a new service for kids and teens: subscription boxes! Patrons fill out what is essentially a reader's advisory form and we supply them with a surprise library book from the collection, a book from the Friends of the library to keep, a snack, and a craft. All of this goes into a box, picked up by patrons, and checked out. Registration is limited for kids and teens and they've been full for the last two rounds. Kids are excited to find out what we've included in their boxes every month. We started a monthly Family Fun Night where we meet on Zoom and play games. In December we played Lotería and had literary trivia in January. We continued our ever popular Candy Construction program this year by creating take and make kits for youth and families to create their own gingerbread houses at home. I believe this is the 8th year we've had this program. We had a break from storytimes in December and have just started back up this week. We're continuing to offer take and make kits for a variety of programs (storytimes, tween club, young fiction club, teen programs), D&D for teens, virtual teen murder mystery parties, and teen cook-alongs and paint-alongs bi-monthly. We're planning our next round of programs for the spring and will be starting on summer reading soon. In staffing news I'm sad to say that Vanessa Reynaga is leaving LPL. She is moving back to California. She will be greatly missed! We will post her Youth Service Outreach position very soon.

Outcomes Evaluation Task Force:

On behalf of the task force, Melissa conducted a survey of staff and library board members to determine which output measures they are most interested in. The survey results revealed that circulation of the collection and user visit counts were most compelling data points. This information assisted in developing an updated version of the monthly statistical report that is included in the monthly board packet. The updated version of the statistical report will be implemented beginning in January, and will be presented to the Library Board at the February meeting.

Friends & Foundation Director's Report – January 15, 2021

Unrestricted Block Grant to Library. The Friend & Foundation are pleased to report that the library received a \$100,000 unrestricted block grant in December. We are delighted to be able to make this gift the library in a year that was fraught with uncertainty. A huge thanks goes to our volunteers and donors who worked tirelessly and gave so generously to the library in 2020. Accomplishing this goal points to the benefit of a merged organization. We were able to weather this year through collective smarts and resources. This grant is in addition to the \$42,000 unrestricted grant from the Friends & Foundation endowment fund provided to the library in March of 2020.

Annual Campaign. I am pleased to report that our end-of-the-year fundraising campaign was a great success. From October 15 to December 31, the Friends & Foundation received \$132,000 in donations and parks poster revenue. Of that total, \$71,000 were New Chapter Society gifts (donations of \$1,000 or more). As you may recall, we issued a \$30,000 matching challenge thanks to the generosity of two major donors for the annual campaign. It really worked! We significantly exceeded our goal.

DCCF Giving for Good Campaign. The Douglas County Community Foundation simultaneously conducted this campaign from December 1st to the 31st. Non-profits throughout Douglas County created special projects and DCCF donors matched any gifts received for them. The Friends & Foundation's project was creating a fund for free paperback books to distribute to kids as part of our outreach efforts. Together with the match, we will receive a check for \$2,000 to purchase these books. In addition, DCCF deposited \$1,010 in additional matching funds into our unrestricted endowment account.

After Hours at the Library 2021. Mark your calendars! The Friends & Foundation's biggest party of the year will go on! This year, After Hours at the Library will be held virtually on Thursday evening, March 4th. We are delighted that Kathleen Sebelius and Deja Brooks will serve as our co-hosts. Our goal is three-fold: (1) make it fun; (2) make it fast (one hour or less) and (3) raise lots of money for the library! The evening will feature a literary cocktail class from US World Class Bartender Ty Buhler, a "fund-aneed" lightening round for virtual resources, and themed basket drawings by Brad and Zofia Garcia, LPL's Kid President. A huge "THANK YOU" goes to our planning committee: Rachel Rademacher, Jan Conard, Kassie Nieters, Dan Storey, Brandon Eisman, Margie Coggins, Mary Gage, Angela Hyde, Logan Isaman and Cathy Hamilton.

Reconnecting with JOCO and Topeka Library Foundations. In late November, I met via Zoom with the Executive Directors of the Johnson County and Topeka and Shawnee County Public Libraries. It was my first time meeting Erin Aldridge, the new TSCPL Foundation Director who started her job in October. These conversations are so valuable in getting new ideas and advice for library fundraising projects. We have agreed to meet every other month.

Year-End Friends & Foundation Financials are coming soon. I will give you a full report at February's meeting.

ANNUAL ORGANIZATIONAL CALENDAR

January - Annual Organizational Meeting

February - Form Budget Committee

March - Form Officer Nominating Committee

<u>April</u> - Approve Budget Recommendation & Budget Resolution Officer Nominations NEKLS Annual Meeting Representative Nomination

May - New Board Members Begin -- Schedule Library Orientations

<u>June</u> - Trustee Training Workshops City Commission Budget Hearings

July - City Commission Budget Hearings

August - Budget Approved by City Commission

<u>September</u> - Strategic Plan Review

October -

November - Form Director Evaluation Committee

December - Director Evaluation

LAWRENCE PUBLIC LIBRARY Regular Budget Report 2017-2021 **REVENUES** 2017 2018 2020 2021 2019 Difference \$ 4,233,000.00 \$ 4,457,000.00 \$ 4,033,737.00 \$ 4,782,000.00 \$ 4,978,000.00 196,000.00 Tax Fund \$ 170,000.00 \$ \$ \$ \$ \$ **Lost and Repl Fees** 148,400.00 150,000.00 35,000.00 15,000.00 (20,000.00)**NEKLS** \$ \$ \$ \$ \$ 68,000.00 \$ 90,000.00 93,000.00 95,000.00 95,000.00 _ State Aid \$ 25,000.00 \$ 25,000.00 \$ 25.000.00 \$ 25.000.00 \$ 25.000.00 \$ \$ **Photo Copies** 20,000.00 \$ 20,000.00 \$ 20,000.00 \$ 20,000.00 \$ 5,000.00 \$ (15,000.00) \$ \$ \$ \$ \$ \$ Coffee Shop Rent 9,000.00 9,000.00 9,000.00 9,000.00 (9,000.00)Meeting Room Fees \$ 3,000.00 \$ 3,000.00 \$ 5,000.00 \$ 5,000.00 \$ \$ (5,000.00) \$ \$ \$ \$ \$ \$ 2,000.00 Interest 1,600.00 1,600.00 16,000.00 25,000.00 (23,000.00) \$ \$ Transfer from Cash Reserves 50,000.00 50,000.00 **Total Revenues** \$4,330,337.00 \$4,775,000.00 \$4,996,000.00 \$5,170,000.00 \$ 174,000.00 \$4,530,000.00 \$ \$ **EXPENSES** _ \$ \$ 2,450,000.00 \$ 2,500,000.00 \$ 2,670,000.00 \$ 2,820,000.00 \$ 2,865,000.00 \$ 45,000.00 Salaries & Wages **Employee Benefits** \$ 275,000.00 \$ 275,000.00 \$ 330,000.00 \$ 340,000.00 \$ 460,000.00 \$ 120,000.00 \$ \$ \$ \$ \$ **Payroll Taxes** 400,000.00 \$ 420,000.00 465,000.00 490,000.00 500,000.00 10,000.00 Utilities \$ 96,000.00 \$ \$ \$ \$ \$ 4,000.00 96,000.00 96,000.00 96,000.00 100,000.00 **Building Supplies** \$ 20,000.00 \$ 20,000.00 \$ 20,000.00 \$ 20,000.00 \$ 20,000.00 \$ \$ \$ \$ \$ **Building Repairs & Maintenance** 35,000.00 \$ 55,000.00 55,000.00 55,000.00 55,000.00 \$ \$ \$ \$ \$ \$ 25,000.00 \$ Library Supplies 25,000.00 25,000.00 25,000.00 25,000.00 **Books & Materials** \$ 600,000.00 \$ 650,000.00 \$ 670,000.00 \$ 700,000.00 \$ 710,000.00 \$ 10,000.00 \$ \$ \$ \$ \$ **Books & Materials Supplies** \$ 65,000.00 65,000.00 50,000.00 50,000.00 54,000.00 4,000.00 \$ 10,000.00 \$ \$ \$ 10,000.00 \$ 10,000.00 \$ Equipment 10,000.00 10,000.00 \$ 170.000.00 Ś 210.000.00 \$ 245.000.00 Ś 250.000.00 \$ 250.000.00 \$ Technology \$ \$ \$ \$ \$ Insurance 12,000.00 15,000.00 17,000.00 17,000.00 16,000.00 \$ (1,000.00)\$ \$ Shipping 22,000.00 \$ 19,000.00 \$ 16,000.00 \$ 16,000.00 18,000.00 \$ 2,000.00 \$ \$ \$ **Professional Development** 30,000.00 \$ 30,000.00 30,000.00 \$ 30,000.00 30,000.00 \$ \$ \$ \$ \$ \$ \$ Book Van & Mileage 1,800.00 2,000.00 2,000.00 2,000.00 2,000.00 \$ 20,000.00 \$ 20,000.00 \$ 20,000.00 \$ 20,000.00 \$ (20,000.00)**Programs Professional Fees** \$ 30,000.00 \$ 40,000.00 \$ 20,000.00 \$ 25,000.00 \$ 25,000.00 \$ Advertising & Marketing \$ 30,000.00 \$ 30,000.00 \$ 30,000.00 \$ 30,000.00 \$ 30,000.00 \$ -\$ \$ \$ \$ \$ \$ Capital Improvements 38,537.00 48,000.00 4,000.00 _ \$ Miscellaneous \$ \$4,330,337.00 \$4,996,000.00 \$5,170,000.00 \$

\$4,530,000.00

\$4,775,000.00

174,000.00

Total Expenses